

# ACTION PACKAGE

**GOAL:** Have elected officials consider community broadband during an official meeting. Considering doing a presentation to them.

## HOW TO ACHIEVE THIS GOAL?

- Find out when town/city meetings are.
- Find out how to get onto the agenda. Do you need to submit a short proposal, or just show up? Can you reach out to someone sitting on municipal council and ask them to put it on the agenda?
- At this meeting you will want to make a presentation about the state of the Internet in your community, and then make a case for why it's important that the status quo isn't good enough. Make clear why affordable, fast Internet is essential.
- Strongly considering reaching out to council people to discuss the issue ahead of time. Your local council's Economic Development team could be a great place to start.
- Does your community have a Chamber of Commerce or a Business Revitalization Zone? Strongly consider reaching out to them.
- What businesses in your community would benefit from community broadband? Consider reaching out to them and having them join the cause.
  - Any leaders within the IT sector?

## RESOURCES YOU MAY WANT TO HAVE ON HAND

- What is the current state of Internet in your community?
- What are the Internet service providers in the community?
- What is the cheapest package that each offers, and for what speed?
- Is this price too expensive for some residents? Is it too slow? Are the data caps too low?

## SOME QUESTIONS TO ASK:

- What do I pay? What speed do I normally use?
- What is my data cap limit? How much does it cost when I go over my cap?
- What do I use the Internet for?
- Why do we need community broadband in our community?
- Can you realistically assess the social and economic benefits that this will hold for your community?
- Can you make sure to share these in a quick, tangible, and relatable way with potential stakeholders — think about your elevator pitch.  
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Thanks for stepping up as a leader for Internet accessibility and affordability in your community! It's time to get started with this meeting agenda.

First meeting date: \_\_\_\_\_

Meeting facilitator (may choose to rotate): \_\_\_\_\_

Meeting minute taker (may choose to rotate): \_\_\_\_\_

Who is present: (use a separate sheet)

Contacts/Preferred email addresses: \_\_\_\_\_

Capacity for involvement (hours/week): \_\_\_\_\_

## **OPENING GO-AROUND**

Why does community broadband matter to you?

## **MAPPING YOUR RESOURCES**

Start two brainstorms, using flipchart paper or a dry-erase board to field suggestions.

### ***WHAT***

Survey the room for skills: present vs. needed.

From this: delegate roles according to strengths

\* keep the skills still needed for a later part of this meeting

SKILL/ROLE:

NAME:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

### ***WHO***

Survey the room for connections with key contacts

From this: determine some action items for follow-up

*WHO* will be contacting *WHO*, and with *WHAT* ask?

By *WHEN*?

*HOW* will you update the group?

KEY POINT PEOPLE

PERSON TO FOLLOW UP

1. \_\_\_\_\_  
2. \_\_\_\_\_  
3. \_\_\_\_\_  
4. \_\_\_\_\_  
5. \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**SUSTAINING YOUR EFFORT*****WHEN***

NEAR FUTURE: Plot a timeline for the next month, noting major group deliverables

DAY 0 — — — — — DAY 15 — — — — — DAY 30

FURTHER FUTURE: Plot a looser timeline for the next 6 months.  
Could you do this for a year?

MONTH 1 --- MONTH 2 --- MONTH 3 --- MONTH 4 --- MONTH 5 --- MONTH 6

**LOOKING FORWARD**

***WHY*** does this matter to your community NOW?

***HOW*** should your group consider shaping the story about your actions so that others can join in?

Consider recruitment at this point, based on the skills needed you identified under the *WHAT* section above.

## HELPFUL POINTS FOR MEETING ORGANIZATION

### WHO

Would like to lead coordination of the following pieces in your organizing effort:

- Research:
  - keeping up to date with relevant developments, digging deeper into the hard facts needed
- Meetings:
  - booking, updating calendar, inviting appropriate members
- Admin & internal communications:
  - keeping minutes at meetings, synthesizing main points and reporting them back in timely emails
- Etc... (make sure to delegate roles sustainably and to suit everyone's interests)

Are the people that your group already knows

- Who you think would like to be more directly involved with your efforts?
- Who you think may be connected to those that can further inform you?
  - Consider: municipalities, non-profits, local businesses, indie ISPs, co-ops, community organizations?

### WHEN

- Would you like to plan for continued meetings with your group?
- Would you like to request a first/second/third meeting with other stakeholders?
- Are there any upcoming developments touching on Internet connectivity coming up in your municipality? On the provincial or federal levels?